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Case Study

Unifying $1B+ in Fragmented Procurement for Olam Agri with AI-Orchestrated Source-to-Pay

Ten specialized AI agents working across source-to-pay cut sourcing cycle times by 40–60% and delivered double-digit category savings, without adding headcount.



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Engagement Overview

Olam Agri's non-commodity procurement spanned multiple regions, currencies, compliance regimes, and supplier networks, with more than $1B in fragmented spend. Decentralized buying was slowing execution, splitting compliance, and quietly leaking value.

Rather than layering AI onto fragmented buying, Mindsprint helped Olam Agri put a single foundation in place with Procuresprint®. The platform codifies global best practices into one system while preserving regional autonomy. Ten specialized AI agents orchestrate the entire source-to-pay lifecycle on top of it. Automated policy and budget checks, AI-guided category insights, and intelligent approval routing with ERP synchronization now give Olam Agri unified, data-driven procurement across every region.

Business Challenges

Decentralized buying was costing Olam Agri speed, control, and value:

01

More than $1B in non-commodity spend, fragmented across regions, currencies, and supplier networks.

02

Compliance rules that varied from region to region.

03

Decentralized buying that slowed execution.

04

Value quietly leaking across every region.



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Solutions Implemented

Procuresprint® gives every region the same playbook and puts AI to work across it.

Key solution components included:

01
Global best practices codified into one system, with regional autonomy preserved.

02
Automated policy and budget checks that build governance in before a request reaches approval.

03
Ten specialized AI agents orchestrating the entire source-to-pay lifecycle.

04
AI-guided insights that help category managers spot savings targets and run data-driven negotiations.

05
Intelligent approval routing that removes the manual effort that used to slow buying down.

06
ERP synchronization that keeps procurement and finance systems aligned.

The result is one unified system for global procurement, with AI working at every step.



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Business Impact

Procuresprint® delivered gains in speed, savings, and scale:

40–60%
reduction in sourcing cycle times

Double-digit
savings in categories like packaging and MRO

5,000+
suppliers managed through one system

100%
data-driven category evaluation

No added headcount
for global category management

> At Olam Agri, we are not only transforming procurement, but redefining it with AI-powered intelligence at every step. We are driving smarter decisions, maximizing value, and shaping the future of procurement.

– Vivek Agarwal,
SVP – Global Operations, Olam Agri



Procuresprint® turned Olam Agri's fragmented, decentralized procurement into a unified, AI-orchestrated source-to-pay operation. With governance built in before approval and AI-guided insights for category managers, the business now runs global category management at scale, cutting sourcing cycle times by 40–60% without added headcount.

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Mindsprint reimagines business through talent, technology, and insight-driven solutions.

With a proven track record spanning two decades, the company has enabled digital transformation for clients in over **60 countries**, across diverse industries such as Food & Agri, Retail & CPG, manufacturing, healthcare and life sciences.

Mindsprint offers a differentiated suite of services, including enterprise technology applications, business process services and cybersecurity solutions. Mindsprint is headquartered in **Singapore,** with a strong global presence across the **US, UK, Middle East, India, Australia and Africa.**

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